



Matheus Ulhoa

Education

- BSc. in Mining Engineering, UFMG, 2017.

Specialties

- Strategic Mine Planning.
- Minerals Processing.
- Technical Support.
- Commercial.

Qualifications

- Mining software: Micromine, Deswik, SimSched, SGeMS, Minero, AutoCAD.
- Other software: Microsoft Office Suite, JIRA (Support System).

Courses

- 2016, Blaster Course applied to Open-Pit and Underground Mines, CEGON/Minas Jr – 8h.
- 2014, Advanced Excel, Udemy Platform – 36 hours.

Perfil LinkedIn:

- <https://www.linkedin.com/in/matheus-ulhoa-b8494b6a/>

Languages

- Fluent English.
- Intermediate Spanish.
- Native Portuguese.



Professional Experience

2017 – Present: MiningMath Software Ltda – ME

Minority Partner/Associate.

Consulting Front — Junior Mine Planning Engineer.

- Responsible for the strategic mine plan. Activities involved manipulating the data set of customers, executing pit optimization, scheduling, and pit design, analyzing and reporting the results of a mine plan.
- Project for an Iron Ore company.

Software Front — Commercial and Support Teams.

- Provide technical and commercial support for customers and partners.
- Responsible for Academic Relationships.
- Create technical contents and restructure SimSched's tutorial.
- Internal and external tests of SimSched using real datasets.
- Restructuration of the visual identity of commercial presentations.
- Assistance with marketing and sales strategies.

2016 – 2016: MiningMath Software Ltda – ME

Internship in Mining Engineering.

- Provide technical support for customers of MiningMath's products – SimSched Pit Optimizer and SimSched Direct Block Scheduler –, covering issues from licensing to tests and analysis of real datasets from our customers.
- Create technical and commercial contents to establish a database of material to be used in our support service, mailings, and promotions. Texts and videos are common ways of achieving this purpose, usually covering Frequent Asked Questions of our customers/partners.
- Manage contacts by giving them the proper follow-ups, prospecting partnerships and opportunities.
- Create presentations to present the software in meetings, conferences, etc.
- Perform tests and analysis to identify any bugs in the algorithm.
- Assist coworkers and partners creating/adapting marketing, publicity, and sales strategies to our niche business.
- Assist translations/revisions of content produced by coworkers/partners. Due to the reduced team, the international market, the number of contents produced in the early stage of development, there was a need for an extensive workflow of translation/revision.

2010 – 2011: COPASA Águas Minerais de Minas S/A

Responsible for the logistics management of the HQ's Office, assisting with all aspects of the administrative management and redefinition of routines and processes.

- Coordinate fleet management, maintenance of all vehicles, dispatching fines to responsible drivers and so forth;
- Coordinate equipment inventory and storage;
- Provide support for customers, suppliers and service providers;
- Perform price quotation, acquisition, and storage of materials and supplies;
- Manage correspondence between the company and its offices, customers and parent company.